



DIRECTOR POSITION

Investor relations strategy, Paris office

Join a fast-growing consultancy with an exceptional client portfolio and strong values

Accellency is looking to add a Director to their Investor Relations advisory team in London. This is an excellent opportunity to work with well-established and high-calibre investment funds clients in both Private Equity, Venture and Tech Growth Equity, Infrastructure, Real Estate and Credit strategies.

In this role, you will work directly with partners to deliver best-in-class execution of investor relations advisory mandates for investment funds and listed companies. You will leverage your investor relations skills and experience to consistently add value to your clients, while getting exposure to a wide range of sectors and asset classes. You will contribute to the business development, as an ambassador of our practices and values.

We are ...

Accellency is an international strategic consultancy dedicated to Investor Relations and Capital Markets, with offices in London and Paris. We advise investment funds and portfolio companies on strategy, content and delivery to raise capital, increase investor engagement and boost valuations.

- **An expert team:** Highly experienced professionals in investment banking, capital markets, institutional sales, investor relations, corporate strategy, marketing and communication.
- **Across asset classes:** Our in-house expertise includes private equity, private debt, real estate, venture and growth capital, impact investments, as well as hedge fund strategies.
- **Focused on tech & digital:** From Venture to IPO, we have built a track record advising tech companies, venture funds and growth funds to raise capital, engage with investors and B2B clients or boost valuation.

Our clients include top tier investment funds (KKR, Towerbrook, Eurazeo, Axa IM, InfraVia), and global listed companies (OVHcloud, Adevinata, Global Blue) as well as mid-sized fast-growing companies.



What we offer...

- Full-time strategic consultancy role based in Paris (75002), with a flexible remote working policy.
- Advising a variety of clients, you will be a key contributor to the success of Accellency's mandates, working in close relationships with founding partners and clients.
- In this position you will be exposed to a large variety of investment funds, asset classes and innovative companies.
- You will have the opportunity to join a fast-growing team across the UK and France driven by the utmost ethical values.
- Attractive pay depending on seniority and profile.

Your mission...

- Lead investor relations mandates, with partners' support
- Accelerate business development as an ambassador of Accellency
- Develop marketing materials for fundraising, investor roadshows, AGMs and ad hoc communications
- Produce market research, white papers, competitor analysis and other presentations
- Draft fundraising specialist documents including PPMs, case studies, Due Diligence Questionnaires
- Design and produce digital and phygital investor events
- Manage CRM efforts and contribute to the firm's business development and marketing strategy
- Monitor news flow and financial results of clients and prospects

You are...

- You have an initial experience of minimum 7 years within an investment fund, an investment bank, a placement agent, a strategic consulting firm or a financial communication agency,
- You have a large expertise of investment practice, key performance drivers of a company and a significant experience of high-level corporate finance and international financial markets
- You are an English native speaker and have outstanding English writing skills in an investment and business context,
- You have exceptional communication skills and a talent for building client relationships.
- You are a resourceful team player full of positive energy with a strong entrepreneurial spirit.



Apply now!

Join a fast-growing consultancy with an exceptional client portfolio and strong values. As an international fast-growing company, we are driven by utmost ethical values. Every day we strive to create value for our clients, for our team and for the company.

- **Passion** for what we do
- **Excellence** in everything we deliver
- **Ambition** to grow with our clients
- **Agility** to think and do things differently
- **Courage** to challenge the status quo
- **Ethics** to make a difference

Send your application to: recruitment@accelency.eu

